

The Seattle Times

New Homes

SATURDAY

VERDEAUX | bothell

Kitchens, park-like setting attract homebuyers

Boosted by a campaign promoting its “sexy kitchens,” Verdeaux has sold five homes in the past month. Buyers have been attracted by high-end features such as slab granite counters and GE Profile stainless steel appliances, says community sales manager Sherri Alfaro.

“The first thing most of our buyers ask on their first visit is, ‘What is a sexy kitchen?’” she says. “All I have to do is show them our model homes and they know for themselves — they get it.”

With Verdeaux’s two-bedroom condominium homes priced from \$229,950, “we are at our best price points ever,” Alfaro says. Beginning this weekend, prices on some homes have been reduced by as much as \$25,000.

“We are confident that with our new adjusted pricing and financing rates at a six-month low, shoppers will realize [Verdeaux] is one of the top values on the market today,” says Alfaro.

The community is located on 4.5 acres off Interstate 405 near Bothell, Woodinville and Kirkland. Its park-like setting includes walking paths, play structures, a tennis court and an open-air barbecue kitchen with a covered cabana.

Verdeaux’s location places homeowners near some of the region’s top summer destina-



tions, including Kirkland’s Lake Washington waterfront, Redmond’s Marymoor Park and its 640 acres of recreational activities, and Woodinville’s wineries. Golf courses and hiking and biking trails are also nearby.

“With spring here and summer just ahead, our buyers really appreciate the condominium lifestyle,” says

Verdeaux’s builder, Terry Lien. “Verdeaux gives you time for more fun with no heavy lifting, like yard work, exterior painting or washing windows. Spend the summer months outdoors enjoying your free time.”

The homes at Verdeaux range in size from 1,094 to more than 1,300 square feet and include two bedrooms,

View these homes

Open 11 a.m.–6 p.m. daily at 15730 116th Ave. N.E., Bothell

Prices

From \$229,950

Information

425-485-8100 or verdeauxcondos.com

two baths and balconies off the living rooms. Many homes have dens, open flex spaces and additional covered decks off the master suites.

High-end finishes include rosewood or bamboo flooring, slab granite countertops and eating bars, and natural wood cabinetry in a mocha- or mulberry-stain finish. The homes have 9-foot ceilings and gas fireplaces, along with extra storage and controlled access from an underground parking garage.

Lien says Verdeaux is “a very connected community. We have a great group of neighbors. Every quarter we host a ‘homeowner happy hour’ — a chance to get together and meet neighbors.

“Because we are more of a boutique collection, our community has a warm, comfortable feel to it,” he says. “The friendly energy and relaxed interaction just seems to work well with all of them.”